

Nevada State Contractors'

Billboard

Established 1941
Committed to Promoting Integrity and Professionalism in the Construction Industry
www.nscb.state.nv.us

Jim Gibbons, Governor

Margi Grein, Executive Officer

Fall/Winter 2007

2007 Legislative Summary of Changes

This is a partial list of changes from the 2007 Legislative Session that affects the Nevada State Contractors Board and licensed contractors statewide. These bills have been signed into law and become effective as indicated. For a complete list of enacted legislation, visit the Nevada Legislature website at: www.leg.state.nv.us

Assembly Bill 56, Effective Oct. 1, 2007 – Existing law provides that a contractor who knowingly enters into a contract with an unlicensed contractor may be punished by the imposition of an administrative fine of not more than \$50,000 (NRS 624.300, 624.3015). This bill revises the administrative penalties that may be imposed against a contractor who enters into a contract with an unlicensed contractor by requiring the imposition of an administrative fine and providing for the suspension or revocation of his license.



Photo By Terri McBride

Assembly Bill 592, Effective June 4, 2007 – This bill requires the Nevada State

Hiring Independent Contractors No Excuse For Not Having Workers' Comp Insurance

The Workers' Compensation Fraud Unit of the Nevada Department of Justice has been prosecuting employers who fail to provide Worker's Compensation coverage. A common misconception is that coverage is not needed because the employer uses "independent contractors," or a 1099 form for their employees.

Harboring such beliefs may result in employers facing *criminal charges* and being held responsible for the medical ben-

efits paid for the injured worker. Nevada law requires a person to provide Worker's Compensation coverage for employees, *and also* subcontractors, independent contractors and their employees.

Senate Bill 279, Effective May 31, 2007 – This bill revises certain duties and powers of the Nevada State Contractors Board concerning disciplinary matters and complaint disclosure; and revises the term of renewal of a contractor's license. This bill also allows for an exemption under certain circumstances for work that is less than \$1,000 and *does not* require a city or county building permit. Jobs involving electrical, plumbing or HVAC/R *are prohibited* under the exemption.

For more information concerning this legislation, visit: www.leg.state.nv.us

Contractors on construction projects need to be particularly careful. There are no exceptions when the work being performed requires a contractor's license. Prime contractors must ensure subcon-

(See Workers' Comp, Page 4)

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Across The Board

January 1, 2007 through June 30, 2007

Investigations Division Compliance Investigations

Investigations Conducted	1,402
Investigations Closed	1,488
Licenses Revoked	39
Fines Assessed	\$320,900
Investigative Costs Assessed	\$197,649.85
Recovery Fund Claims Awarded	\$103,163.20

Criminal Investigations

Investigations Conducted	646
Investigations Closed	675
Felony Cases Filed	81
Criminal Complaints Filed with District Attorney ...	214
Citations Issued	167
Convictions	220
Restitution Ordered by Court	\$861,818.97
Fines Assessed by Court	\$31,032.50

Licensing Division

New License Applications Received	1,810
New Licenses Issued	1,348
License Change Applications Received	2,734
Licensed Nevada Contractors	17,102



Nevada State
Contractors Board

Jim Gibbons, Governor

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Mission Statement

"The Nevada State Contractors Board is committed to promoting integrity and professionalism in the construction industry of Nevada."

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Six Families Helped By Mission Cool Off

Another successful Mission Cool Off Program has brought smiles and a great deal of relief to six different households this year. Four homeowners were given new AC units, while two had their units repaired. Winners were chosen based on their needs and extenuating circumstances.

The Second Annual Mission Cool Off Program is co-sponsored by the Nevada State Contractors Board and the Southern Nevada Air Conditioning Refrigeration Service Contractors Association (SNARSCA). Blake Ballard, President of SNARSCA, said the program not only helps build a better relationship between SNARSCA and the Contractors Board, but also gives contractors the opportunity “to do something to help the community.”

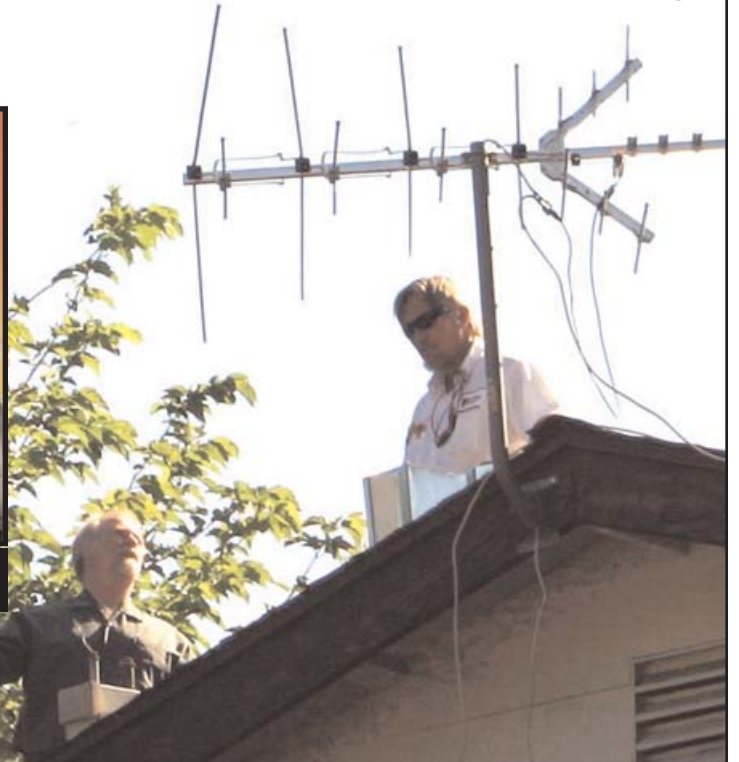
Linda Luebeck, one of this year’s winners, suffers from an array of illnesses. As soon as her old AC unit was replaced, she happily said, “This is so wonderful. I feel so lucky.” It had been about 10 years since her unit stopped functioning properly. Now that she has a new air conditioner, she said, “I feel like I’m going to live longer,” adding that it will alleviate her stress level. Luebeck said her old unit made her and her son’s life very difficult, but now their situation should drastically improve. “If you don’t have the hard times, you don’t get the good ones,” she added.

Ray Rayburn of Sun Country Heating & Cooling was one of the volunteers who helped install Luebeck’s new unit. Rayburn grew up

(See Mission Cool Off, Page 5)



Louise Modarelli and Joey Armijo



Contractors Urged To Follow Fire Safety Tips

By Lori L. DeGristina
Education & Information Officer
Nevada State Fire Marshal Division

The Nevada State Fire Marshal Division is organized within the Nevada Department of Public Safety and is dedicated to the protection of life, property and the environment from the devastation of fire, explosions and hazardous materials.

The State Fire Marshal provides non-structural fire and life safety plan reviews and inspections for a variety of projects throughout the state, including state-owned and occupied buildings, hospitals and other health care facilities, public schools and colleges.

Contractors, architects, engineers and designers are advised to follow these tips with regards to fire safety:

- When submitting a plan for review,



make sure it is stamped and signed by a contractor, engineer or architect licensed by the State of Nevada.

- The plans and specifications of the project must be drawn to scale upon substantial paper or cloth. They must be of sufficient clarity to indicate the location, nature and extent of the work proposed and show in detail that it conforms to all appropriate codes.

- If a contractor or architect has any questions or concerns regarding plans, they should request a pre-design conference.

- Approved, signed and stamped plans must be on the job site at all times.

The staff of the Fire Protection and Engineering Division of the State Fire Marshal is made up of highly trained and qualified plans examiners and inspectors. They are here to help contractors, architects and designers develop plans to meet the International Building and International Fire Codes. They enforce Chapter 477 of the Nevada Revised Statutes.

If you have any questions, please call: (775) 684-7500.

New License Renewal Procedures

The 2007 Nevada Legislature enacted legislation to allow the Nevada State Contractors Board to renew licenses biennially (every two years), instead of annually. The change will begin with licenses that expire in January 2008.

The Board plans to phase in the transition to two-year renewals. Therefore, certain licensees will renew for two years in 2008, while others will renew for only one. The transition will be complete in 2009. Contractors will receive notification concerning their new renewal date in the 2008 license renewal application.

Workers' Comp...

(Continued from Page 1)

tractors have and maintain coverage because the prime contractor is always responsible for injuries to employees of independent subcontractors on construction projects.

For more information, go to <http://dirweb.state.nv.us/WCS/Handouts/myth.pdf> or contact: Compliance Enforcement Unit, Department of Business and Industry, (702) 486-9080.

Elegant Kitchen & Bath's Laudensack Sentenced On Diversion of Funds

Keith Duane Laudensack, dba Elegant Kitchen & Bath, Inc., a revoked licensee based out of Las Vegas, NV, was sentenced in District Court Dept. 8 on March 21, 2007,



Keith Laudensack on two felony counts of *diversion of funds*. Laudensack was given five years probation on an 18- to 48-month sentence in the Nevada Department of Corrections facility in exchange for signing a civil confession of the judgment, paying \$245,640 in restitution to all damaged

parties, submitting to a full financial disclosure, completing financial counseling, completing 10 hours of community service each month of probation and complying with a curfew imposed by the court.

Laudensack had previously pled guilty in Justice Court to *contracting without a license*. On Oct. 18, 2006, the Nevada State Contractors Board paid \$399,991.83 on 33 claims against Elegant Kitchen & Bath, Inc., whose license was revoked in September 2006.

This conviction came about through extensive investigative work conducted by investigators and administrative staff of the Nevada State Contractors Board in which more than 45 complaints by homeowners were received and processed over a short period of time.

NSCB Residential Recovery Fund Awards \$529K

For the months of March, May and July 2007, the NSCB Residential Recovery Fund Committee awarded 79 homeowners a total of \$529,085.41.

The Residential Recovery Fund was established by the Nevada Legislature

in 1999 to offer protection to homeowners by providing relief when they have been damaged by licensed contractors. For more information on the Residential Recovery Fund, go to: www.nscb.state.nv.us

Mission Cool Off...

(Continued from Page 3)

in the air conditioning and heating business. He remembers, as a young child, watching his father do repairs. He is a proud third-generation AC/heating contractor. He said many good things have happened to him in Southern Nevada, and he enjoys “giving back to the community.”

Another Mission Cool Off winner was Janet Walker. She heard about the program from her mother, who saw it promoted on television. Walker had survived two heart attacks and suffers from congestive heart failure, which she attributes to the lack of a working air conditioner. To add to Walker’s health problems, her husband is HIV positive. When she received her new unit, she was very happy and “real anxious to see the power bill go down.” Rick Wenger, Senior Business Director of Southwest Air Conditioning, Inc., was one of the volunteers who assisted in the installation of Walker’s new unit.

“They should see a significant reduction in the power bill,” Wenger said. Their new AC unit is a 13-sear, which works more efficiently and will allow them to save energy and reduce their energy costs. Richard Worthen of Dick Worthen Distributing donated the Walkers’ new air conditioner. He said he enjoys “just helping people who are in need.”

Ellen Randolph was the third winner this year. When Randolph found out she had won, she said, “I was thrilled to death!” The Randolphs’ old unit hadn’t worked properly for about two years. In order to keep cool during the summer, the couple used fans.

“We adapted to what we had,” she said. Because the Randolphs are on a fixed income, purchasing a new AC unit wasn’t possible. Their new air conditioner should help improve Ellen’s husband’s breathing, she said. Her husband uses equipment to help him breathe, and sometimes this equipment doesn’t work properly because of high temperatures inside their house. Ellen also couldn’t use her stove because it made her house too hot. “I didn’t dare light that stove!” she said out of fear. She would improvise by doing all the cooking on their grill outside. “It’s going to be a godsend to us, and I’ll be able to cook again!” Ellen said.



Top, from left, Rick Wenger of Southwest Air Conditioning Inc.; Richard Worthen of Dick Worthen Distributing; Robert and Janet Walker and Grant Farrar of Southwest Air Conditioning Inc. At left, William and Ellen Randolph and James Taylor of Taylor Refrigeration & HVAC Inc.

James Taylor, owner of Taylor Refrigeration & HVAC, Inc., had his company volunteer to install the Randolphs’ new unit. Taylor said it is important “to give back to society.” The most enjoyable aspect of helping people with their AC units is “seeing the smiles on their face(s) when we leave their home,” Taylor added.

The fourth winner of this year’s 2ND Annual Mission Cool Off was Louise Modarelli. Louise was shocked when she heard she had won. She called a lot of people to tell them she was one of the winners and that only a few people were selected to receive new units.

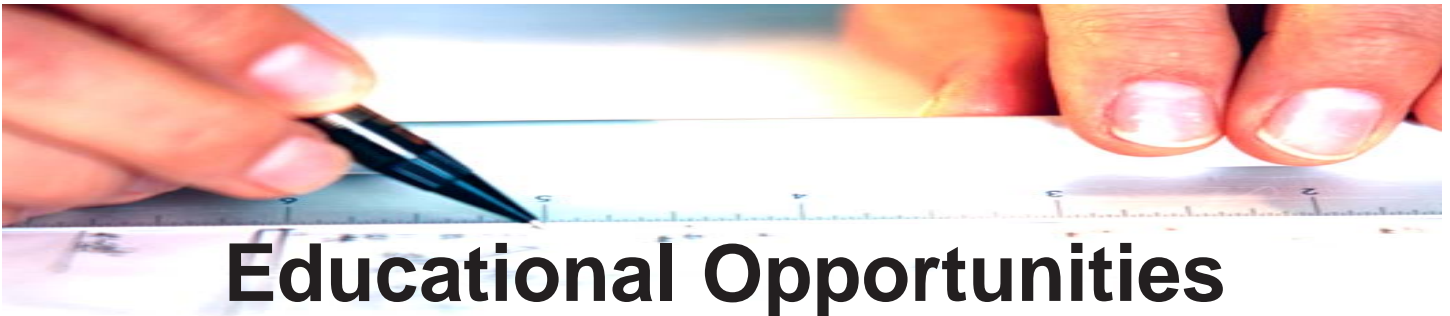
“There’s probably a lot of needy people, but I’m glad they selected me because there’s no way I could’ve had it put in.”

When Louise heard she was chosen, she said, “I still think it’s a God’s bless-

ing...that I was able to get in on this program.” Her old air conditioner was more than 30 years old. Joey Armijo, Service Manager for Carl’s Air Conditioning, volunteered his time to help install Modarelli’s new AC unit, which was about a 14-sear. Armijo said that meeting different people was the most enjoyable part of his job.

Also included in the program this year were Jack West and Ana Maria Cuadra, who had their AC units repaired free of charge.

The NSCB would also like to thank the following SNARSCA member companies for their participation in this program: Carl’s Air Conditioning and Sheet Metal, Desert Crane Co., Dick Worthen Distributing, Hi-Lo Air Conditioning, Manitex Crane Co., Southwest Air Conditioning, Inc., Sun Country Heating and Cooling, Taylor Refrigeration & HVAC, Inc., Universal Refrigeration, US Air Conditioning Distribution Inc. and Walker Crane LLC.



Educational Opportunities

The Nevada State Contractors Board is co-sponsoring the following classes with Truckee Meadows Community College for 2007-2008. To register for classes, call: (775) 824-3836 or (775) 829-9010 and refer to the call numbers listed, or log on to: www.tmcc.edu/wdce/nscb Questions may be e-mailed to: wdce@tmcc.edu Registration is \$50 per class per person. Seating is limited. Registrants must provide a valid Nevada State Contractors Board license.

PROJECT MANAGEMENT ESSENTIALS - CUS809C

Learn the basics of project management. Learn the proper steps to take, including basics of planning, project life-cycle, teamwork, communication, executing and closing out a project.

Sept. 10, 17, 2007 and Oct. 8, 15, 2007 from 6 to 9 p.m. TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: 106 (12 Hours)

JOBSITE SAFETY AWARENESS - CUS801C

Training provides participants with the information to recognize unsafe acts or conditions that may exist on a construction site - from heavy commercial to residential remodels. Nevada Revised Statutes and OSHA both require reporting of unsafe acts or conditions. **Sept. 14, 2007 from 8 to 10:00 a.m.**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: EDSN 122 (2 Hours)



BLUEPRINT READING BASICS - CUS802C

Working with drawings and prints, studying the fundamental language utilized in industrial drawing. **Sept. 19, 26, 2007 and Oct. 3, 10, 17, 24, 2007 from Noon to 4 p.m.** TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: EDSN 210 (24 Hours)

EXCEL FOR CONSTRUCTION - CUS807C

Become familiar with Excel's most popular features. Begin the basics of entering text and numbers into a spreadsheet and continue to build your skills by learning formatting and formulas.

Sept. 24, 26, 2007 and Oct. 1, 3, 2007 from 5:30 to 8:30 p.m., TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: EDSN 113 (12 Hours)

OSHA 10 HOURS FOR CONSTRUCTION - CUS800C

Standard OSHA 10-hour Construction Safety Course. Topics include electrical safety, excavation, scaffolding, ladder safety and seven other topics. Upon successful completion, participants will receive a certificate of completion, an OSHA 10-hour wallet card and CEU's.

Oct. 15, 16, 2007 from 7:30 a.m. to

12:30 p.m., TMCC IGT Applied Technology, Center 475 Edison Way, Reno, Room: EDSN 112 (10 Hours)

CONSTRUCTION COST CONTROL - CUS806C

This is training to prepare professional construction supervisors to help them become better supervisors. Topics include the construction cycle, estimates, work and cost analysis, reporting and cost comparison, short interval production scheduling and production control. **Oct. 22, 29; Nov. 5, 19, 26, 2007 and Dec. 3, 10, 17, 2007 from 6 to 9:15 p.m.** with four additional hours of lab time required outside of class. TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: EDSN 106 (30 Hours)

ON-SITE CONSTRUCTION SUPERVISION - CUS805C

This is a comprehensive, competency-based program that gives both veteran and new field managers a step-by-step approach to honing natural abilities, developing essential skills and generally improving their performance as leaders. **Nov. 2, 9, 16, 2007 from 8 a.m. to 3 p.m.** with three additional hours of lab time outside of the required class. TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room EDSN 106. (24 Hours)

BUSINESS ETHICS - CUS811C

Workshop will cover importance of ethical practices and the nature and elements of ethical dilemmas. **Dec. 4, 2007, from 1 to 5:00 p.m.**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: EDSN 112 (4 Hours)

(See TMCC, Page 13)

Mary Ann Enbody Retires from the Board

Mary Ann Enbody recently retired from the Nevada State Contractors Board, after serving 13 years as a licensing analyst. She moved to California to be closer to her four children, seven grandchildren and three great-grandchildren. And everyone around the Board is going to miss her.



Mary Ann Enbody

We'll miss her quick-witted sense of humor, professional work ethic and just the fact that she won't be around to perk things up when that afternoon Cup of Joe doesn't do the trick anymore. The contractors Mary Ann helped over the years, no doubt, will also miss her licensing advice and occasional "gentle" coaxing for more information.

When Mary Ann started at the Board, it was a much smaller operation with only seven employees working in licensing. Each analyst was assigned certain letters of the alphabet that corresponded to contractors, and they took care of everything – handling license renewals, taking payments, writing receipts and answering the phones.

"I had a great time at the Board," Mary Ann said. "I will miss everyone.

I have a lot of good friends I met over the years. A lot of the contractors didn't know I left and were calling me at home."

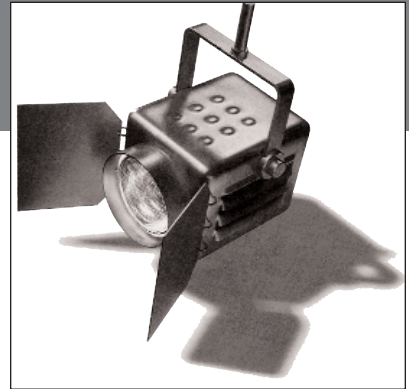
What mostly fascinated Mary Ann in working as an analyst was her daily challenge of unearthing details during background checks. She enjoyed this detective-type work, and routinely won the praise of George Lyford, Director of Investigations.

"Mary Ann was unique and a true professional, always giving the extra effort to get the contractor qualified for a license and maintaining the standards of the Board," Lyford said. "She always worked closely with the Investigations Department and was responsible for identifying many areas of misrepresentation in documents submitted by potential clients. She exhibited a true passion for her work and was respected by her peers. Mary Ann will be missed for her friendship, professionalism, dedication and expertise."

And the Board, likewise, respected Mary Ann for her dedication and professionalism, which is why it trusted her with training most of the new people hired for the licensing department.

"Mary Ann was an integral part of the licensing staff," Nancy Mathias, Licensing Administrator, said. "She worked well with her team members and performed her license analyst duties with dedication and diligence. She will be missed by all who had the pleasure of working with her."

"Mary Ann had demonstrated a



strong commitment to the Board and the licensing department goals," Pat Potter, Licensing Supervisor, said. "She regularly assisted co-workers and management and took on added responsibilities without complaint. Her wit and sense of humor will be greatly missed. I still get calls from contractors that she helped who want her to process their applications. We have worked together for 13 years, and I miss her."

Mary Ann said leaving the Board, after working there so long and making so many friends, was difficult. She said, she'll fondly remember everyone and keep in touch by phone. With regards to what lays ahead for our vagabond friend, sitting in a rocking chair on the back porch and watching the sun set doesn't appear to be an option.

"I may help my son out in his office," Mary Ann said of her future goals. "He's a contractor in California. I'd also like to take that train trip to San Diego. And I know I'll be spending more time with my grandchildren."

New Building Dept. Changes Affect C-1, C-30 Contractors

Several building departments statewide are now requiring that C-1 and C-30 contractors get building permits to install water softeners and reverse osmosis systems.

Contractors are advised to check with building departments in either the city or county where their jobs are to be done.

New Bills Affect Manufactured Housing

By Jerry Holmes, Investigator Manufactured Housing Division

The Manufactured Housing Division was affected by several legislative changes during the 2007 Nevada Legislature.

Several bills addressed issues regarding landlord/tenant relationships in manufactured housing communities (parks). Nevada Revised Statutes 118B, for example, was specifically written to regulate parks.

Park closures have been at an all time high in recent years. During fiscal year 2006/2007, more than 1,000 park spaces were lost. Yet, while tenants lost rental spaces, Division licensees - such as general servicemen - gained increased business from these moves. Under new legislation, tenant protection for displacement compen-

(See New Bills, Page 15)

Criminal Cases Prosecuted: 1/01/07 - 6/30/07

By Nevada law, the Nevada State Contractors Board has the authority to issue citations and pursue prosecution of individuals for violations ranging from contracting or advertising without a license to fraud. The following are the convictions and penalties imposed by the courts from January 1, 2007 through June 30, 2007.

AA=Administrative Assessment IC=Investigative Costs F=Fine R=Restitution PB=Plea Bargain

Southern Nevada			
Rimoldi, Vincent	Conviction; \$48,300 R	Cabrera, Wayne DBA Cabrera Cabinets	\$8,100 R; IC
A A Roofing Co	Conviction	Aguilar, Salvador	IC
AKA Lawn Care Plus	IC	Alfaro, Wilson DBA Alfaro Lawn Care	IC
Arencibia, Daniel E.	Conviction	American Handyman Services	\$500 F; IC
Asay, Jeff	\$580 F; IC	Antonelli, Richard DBA RBA Handyman Main	IC
B & W Tile Setting	Conviction	Avila Lawn Service	\$500 F; IC
Baldassarre, Peter	Conviction	Barron-Olivas, Alejandro DBA Barrons Mas	\$250 F; IC
Barrera Lawn & Landscape	IC	BNR Handyman	\$300 R; IC
Burton, Robert	\$5,000 R; IC	Borrayo, Edward	\$500 F; IC
Cal West Construction Specialties	\$350 R; IC	Burton, John	\$3,500 R; IC
Concrete	IC	Byerly, Vincent	\$2,172 R; IC
Cowan, Melissa Ann DBA Masonry	Conviction	Carson, Bradley DBA Chief Roofing Inc	\$1,000 F; IC
Crisp, Jeffrey DBA A A Roofing	Conviction	Casey Construction	\$710.57 F; \$164,782.10 R
Crisp, Jeffrey DBA Crisp Construction	Conviction	Castaneda, Javier	\$1,090 R; IC
Custom Creations In One Co	Conviction	Cicio, Anthony D	IC
Dave Electric	90 days Jail	Clark, Bill DBA Sterling Bay Homes	IC
Day, Lamar DBA Black Creek Construction	IC	Corden, Raymond	\$500 F; IC
Dazo, Catalino	Conviction	Crisp Construction	\$25 F; \$38,200 R; Prison
Diaz, Elda	IC	Currie, Jason Wade	Conviction
Dresden, Vince	\$3,500 R; IC	Custom Patio Covers	\$300 F; IC
Duncan, Marvin Ray DBA Total Home Repair	IC	Davidson, Charles DBA Interactive Water	\$229 R; IC
Eaton, Albert DBA AM Clean-Up	Conviction	Davis, William DBA Bilren Electric	\$500 F; IC
EPDM Brown Inc	IC	Devirgillo, Dan DBA Handyman Dan	IC
Fratilla, Johnny DBA Waterscapes	\$3,000 F	Distributors Inc NV	Conviction
Garcia, Steve	IC	Elegant Kitchen & Bath Inc	Probation; \$245,640.41 R
Gibford, Kyle DBA Full Service Lawn Care	IC	Flo Manuel Painting, Drywall & Texture	IC
Gibson SR, Kevin Darryl	\$25 F; \$2,000 R; IC	Haskins, Clayne	\$5,100 R; IC
Gill, Seth Edward	Jail; \$25 F; \$3,656 R	Hernandez, Francisco DBA Santa Cruz Land	90 days Jail
Hampton, James DBA Sun West Services	Conviction	Hernandez-Ruiz, Octavio Cesar	Conviction
Handyman Dan	\$1,000 F; IC	Holiday Illumination	IC
John's Painting	IC	Israel, Mark DBA A A A Painting Services	Conviction
Jose Professional Painter	\$500 F	Jaurequi, Jesus	Conviction
Kay, Barton DBA Kay's Creations	\$9,572 R; IC	Jose Islas	\$500 F; IC
Kist, Bryan	\$250 F; IC	King, David	Conviction
Landscape Services	IC	L & A Landscape	\$250 R; IC
Landscaping By Juan	Conviction	Leavitt, Bruce DBA El Sol Marble & Tile	IC
Lara, Francisco DBA Kimberly Landscape	Conviction	Males, Tim DBA L & W Construction	\$2,100 R; IC
Lingo, Kim	Conviction	Margosian, Aram	\$393 F; IC
Long, Gary DBA Anchor Pool Specialties	\$500 F; \$3,404 R; IC	Martell, Theodore	IC
Low Cost Landscaping And Home Improvement	Conviction	Master Construction Inc	\$250 F; IC
Madden, Michael	Conviction	Matsuoka, Sachio DBA Sachio Lawn & Land	IC
Martinez, Frank DBA F & M Construction	1 yr. Jail; \$2,561 R	Moncada, Guadalupe	Conviction
Mays, Nathan DBA Interstate Systems LLC	\$542 R; IC	Moore, Jason DBA A-Bear Plumbing	IC
Miller, Bryce DBA Miller Tree & Shrub	\$2,400 R; IC	Moten Construction	IC
Milton, Travis	\$300 F; IC	Mullen, David	\$117 F; IC
Mizzle's	\$3,800 R; IC	Norman, Greg DBA All Floorz	\$250 F; \$940 R; IC
Morath, Bruce	\$500 F; IC	Pawlowski, Robert	3 yrs. Probation

(See Criminal Cases, Page 9)

Criminal Cases...

(Continued from Page 8)

AA=Administrative Assessment

IC=Investigative Costs

F=Fine

R=Restitution

PB=Plea Bargain

Southern Nevada			
Moss, John E DBA Hands On Services	IC	Prince, Christopher	\$250 F; IC
MS Pool Service	\$450 R; IC	Pyle, Gregg DBA Luxury Landscaping	\$1,612 R
Ozosky, Patrick DBA Pepperwood Landscape	IC	Ramirez, Duan A	Conviction
Page, Harry DBA Harry Page	\$18,000 R	Ramirez, Leo	\$500 F; IC
Pascual, Armando DBA Amfil Construction	IC	Ramos, Agustin DBA Babilonia/Paradise LA	Conviction
Pincus, Robert DBA Best Services	IC	Ready 2 Roll	Conviction
RDS Construction	\$500 F; IC	Reimer, Karl	IC
Reigle, Helen Galera DBA Vegas Cabinets	IC	Scofield, Shawn DBA Baldwin Taylor Inc	IC
Reiser, William DBA Southern Contracting	Prison; \$24,786 R	Seemiller, Scott	\$500 F; IC
Rhodes, David Michael DBA Referral Paint	IC	Shammas, Joseph	\$500 F; IC
Rivera, Joe DBA Rivera Tile & Marble	75 days Jail	Siegel, Richard DBA R & J Handymen	\$500 F; IC
Sassenberg, Steve DBA Williams Electric	\$2,280 R; IC	Smith, Lance DBA X-Treme Carpet Cleaning	IC
Scholtz, Wes	\$5,762.12 R; IC	Spring Valley Landscape	IC
Se Hacen Trabajos De Construccion	IC	Strongworth Security Systems	Conviction
Staples, Jon A	IC	Thomson, Alexander	\$250 F; IC
Torello, Joe DBA S T M Stone Tile Marble	\$25 F; \$28,870 R	Torello, Joey DBA Torello Tile	Conviction
Trujillo Campos Landscape	IC	Ultimate Garage	\$500 F; IC
Vegas Tile & Stone LLC	12 mo. Jail; \$3,985 R	Vallarta Landscape	IC
Water Resources	Conviction	Vazquez, Marco	\$200 F; \$300 R
Whitmer, Mike E. DBA First Choice	\$400 R; IC	Yocmar Lawn Service & Landscaping	IC
Northern Nevada			
Finau, Tuihalangie	\$5,035 F; Probation	Little, David	Conviction
Anderson, Darrell Kirt	\$635 F; IC	Arnell, Glen Vanorden	Conviction
Arenas, Silvano Reyes	IC	Barlow, Monty David	\$632 F
Bennett, Julie Diane	\$90 F; IC	Blackmore, Clifford Glenn	\$300 F; IC
Christiansen, Richard F	Conviction	Broline, Jeffrey Lynn	\$400 F; IC
Clements, David Mark	IC	Cardenas, Daniel Lee	\$300 F; IC
Gamboa, Victor Albert	\$635 F; IC	Gravallese, Ralph John	\$695 F; IC
Griffin, Richard James	\$1,132 F; IC	Hawkins, Edward Bruce	IC
Merryfield, John Joseph	\$175 F	Kam, Derrick Christopher	\$520 F
Nieto, Jay Manuel	\$300 F; IC	Kuenzi, Timmie Jay	IC
Pfister, Michael Lee	\$90 F; IC	Lachasse, Gary Phillips	\$91 F
Pierson, Christopher Wayne	\$635 F; IC	Mcmahan, Ross D	IC
Potter, Ricky Lyn Jr	\$187 F; IC	Michael, Mark	\$190 F
Riley, Lawrence Brooke	\$632 F; \$1,440.90 R	Moltz, Dennis Michael	Conviction
Shipp, Trevor Eugene	\$350 R; IC	Mullins, William Joseph	\$190 F; IC
Smith, Gerald William	\$300 F; IC	Parker, Jai Lee	IC
Spears, Michael	\$187 F; IC	Scott, Randell Ray	\$300 F; IC
Tapia-Angulo, Jose De Jesus	\$635 F; IC	Shynovick, Johnny Eugene	\$935 F
Trotter, Scott William	\$632 F	Silva-Hernandez, Eutimo	\$635 F; IC
Tuamoheloa, Enele	\$3,500 R	Thorwaldson, Jared	Conviction
Tupou, Sione Kenoeatu	\$635 F; IC	Vasquez-Martinez, Esteban Luis	\$635 F; IC
Ward, Robert Norman	\$142.76 F; IC	Vasquez-Mendoza, Luis Javier	\$300 F
Warren, Frank Charles	IC	Whipple, Charlie Ralph	\$300 F; IC
Wilson, William Vuki	IC	Whiteman, Justin Michael	PB; IC

Administrative Citations 1/1/07 - 6/30/07 All Paid Investigative Costs

Respondent	License	Fine
A Design Center DBA A Remodeling Center	68016	\$3,550.00
Absolutely Air, Inc	60030	\$2,000.00
Ace Construction, Inc		
DBA Akal Construction	44167	\$1,000.00
Air Pride Air Conditioning & Heating, Inc	44179	\$1,300.00
All Star Landscaping Corp.	59196	\$500.00
ASSAP Appliance	42550; 60515	\$1,000.00
Barker Homes, Inc	24326	\$1,000.00
Bertram Construction	15904	\$1,000.00
C. B. D. Las Vegas, LLC		
DBA Closet World	51301	\$500.00
Carefree Landscape Corporation	57816	\$350.00
Citywide Electric, Inc	48708	\$1,500.00
Concrete by T and T, LLC	58689	\$1,250.00
Craftsman Painting	46625	\$2,800.00
Custom Pool Plastering	51162	\$2,000.00
Cutting Construction Company	15695	\$500.00
D & J Electric	42108	\$500.00
D. C. A. Custom Builders	55152	\$1,000.00
Dayside, Inc	46270	\$500.00
Diamond Enterprises		
Excavating	45084	\$1,550.00
Diamond Head Sign Co., Inc	46315	\$1,050.00
Dick Arriola Air Conditioning & Sheet Metal	24160	\$2,250.00
Disaster Klean Up of Nevada	49654	\$2,000.00
Diversified Concrete Cutting	19007A	\$2,050.00
Eco Building & Development	66341	\$1,000.00
Everything Cool AC & Heating	57175	\$1,550.00
Exquisite Landscape/Maintenance	22168	\$2,000.00
Fiesta Pools & Spas	60859	\$1,000.00
Gary Fedor Construction	19806	\$550.00
Global Pacific Construction, Inc	55534	\$3,000.00
Great Basin Environmental, Inc	65141	\$10,800.00
Growing Planet Builders	66536	\$1,600.00
Gruber Technical, Inc	63961	\$1,000.00

Hardin Concrete Company, Inc	49119	\$1,550.00
Herk Edwards, Inc	11960	\$500.00
Innovative Gardens Co.	67943	\$1,000.00
International Plumbing	12920	\$1,850.00
ITS Electric, Inc	55339	\$500.00
J. A. W. S. Construction, Inc	56682	\$1,000.00
J. G. Enterprises	41766	\$5,050.00
J. L. E. of Reno DBA Mr. Rooter	60950	\$650.00
K Rock Graphics, Inc	66392	\$500.00
K. C. Gage Construction	56003	\$1,000.00
K. M. F. Construction, Inc	50242; 53006	\$2,000.00
Marine Tile and Coatings	55911	\$1,250.00
Mast Enterprises, Inc	45774	\$1,250.00
Meridias Custom Homes	57242	\$1,550.00
Neighborhood Home Repair Co.	Pending	\$250.00
Nevada Floor Tech, Inc	54414A	\$1,250.00
Nevada State Builders, Inc	58489	\$3,050.00
Nu-Bath	64955	\$1,000.00
Patio Designs by Charles, Inc	51339A; 60510	\$3,500.00
Pentagon Plumbing and Air Conditioning, Inc	58722	\$1,000.00
Pepe Construction, Inc	46806	\$1,000.00
Plaster Development Company, Inc	17957	\$1,000.00
R. C. D. Mechanical, Inc		
DBA Centsable AC & Heating	42123	\$500.00
R. P. V. Advanced Painting & Decorating	64499	\$500.00
R. W. Taylor Construction Co.	12972A	\$3,000.00
Randolph L. Hanson Construction, LLC	49671A	\$500.00
Rock Star Tile & Stone, Inc	67247	\$900.00
ShowerPro, Inc	56838	\$250.00
Sierra Barajas Roofing, Inc	51565	\$750.00
Sierra Nevada Craftsman, LTD	60507	\$1,000.00
Silver Summit Construction	39420	\$1,000.00
Sparhawk Metals, Inc	64349	\$1,100.00
Starmark Construction	50560	\$1,000.00
Stone Masons, Inc	57299	\$1,000.00
Sun City General Contracting	63112	\$4,500.00
T. J. K. Inc DBA Olympic Pools	26513	\$500.00
The Affordable Handyman	67293; 63774	\$750.00
The Great Indoors	54532	\$500.00
The M. B. Group	35635A	\$500.00
Vegas Fencing, LLC DBA Royal Fencing	65165	\$250.00
Woodland Construction	45470	\$1,050.00

Government, Commercial Markets Areas To Consider

By Rick Horn, Director Procurement Outreach Program

Getting positioned correctly with target markets is essential for your business to grow. To do this, you must acquire the appropriate certifications (if applicable), register for government buying activities, activate a merchant credit card system and gain as much background information as possible on your customers.

Accessing timely, comprehensive and targeted procurement information is where the Nevada Commission on Economic Development Procurement Outreach Program (POP) can help. POP provides advice and assistance for participating in workshops, seminars, conferences and marketing fairs. You learn how to stay current with market trends and develop skills in purchasing methods, such as "contracting out" techniques that are used by government and commercial procurement officers.

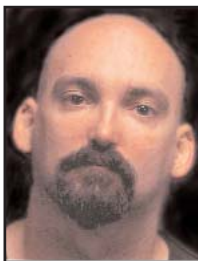
POP can help you develop effective marketing techniques, show you how to improve efficiency and minimize operational costs through internal restructuring or enhanced communications. You'll learn about teaming arrangements, joint ventures, creation of an LLC, and much more.

The POP staff is available statewide to advise you on how to create effective working relationships with buyers, suppliers, subcontractors and trade groups. Many contractors may not be aware or know how to search for certain government or commercial opportunities because they are not well publicized. POP knows how to target these opportunities.

For additional information, contact: Rick Horn, director of the Nevada Commission on Economic Development Procurement Outreach Program, Southern Nevada, (702) 486-2716, or Northern Nevada, (775) 687-1813.

Unlicensed N. Nevada Contractor Arrested On Kansas Child Pornography Warrant

The Nevada State Contractors Board in August 2007 received information of an unlicensed contractor named John Paul Storey, aka Michael Packett and Wesley T. Storey, working in the Reno area, who was also a possible fugitive on child pornography charges in Kansas. The NSCB, working with the



Reno Police Department, conducted a sting operation in which Storey submitted a bid for \$1,200 to construct a deck and repair and paint a fence.

Storey was arrested by the Reno Police on fugitive child pornography charges from Kansas and also for contracting without a license. At press time, Storey was awaiting extradition back to Kansas.

Board Disciplinary Actions: 1/01/07 - 6/30/07

Note: Actions do not include contractors' suspended licenses for failure to maintain surety bonds
(Please refer to the NSCB website for a list of violations)

IC=Investigative Costs

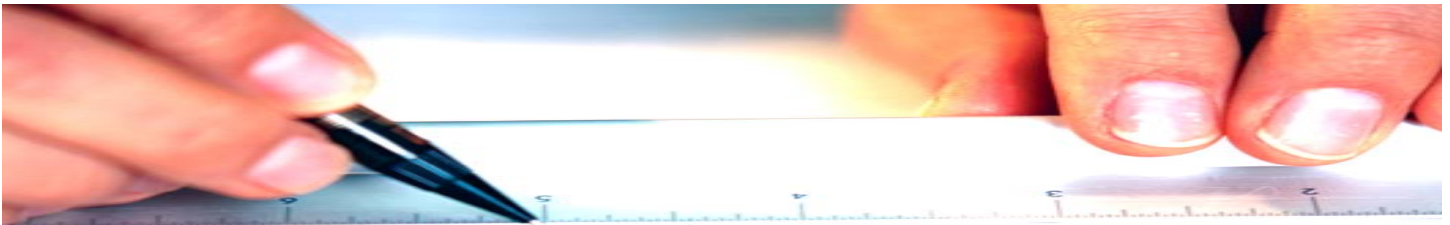
Ltr of Rep=Letter of Reprimand

F=Fine

R=Restitution

Respondent	License	Disposition
ICCI Ideal Concrete Const.	50468	\$1,500 R; Ltr. of Rep.
Affordable AM PM Plumbing	49498	\$3,500 F; R; IC; Revoked
Behl Custom Homes	52113	\$37,162.54 R; IC; Revoked
Christopher James Darling, dba Create A Crete	59462	\$3,000 F; R; IC; Revoked
Deblor Corp.	60452	\$1,600 F; IC
Garrett Electric Services	43434	\$800 F; \$12,000 R; IC
Gregory Franklin Diedrich, dba Diedrich Construction	31606	\$250 F; \$8,000 R; IC; Suspended
Grissom & Associates, Inc.; Global Landscape	55965, 50534, 55964; 56965	Revoked
Horizon Homes, Inc., dba New Horizon Const. Co.	31369	\$10,000 F; IC
James Ray Gray, dba J.G. Enterprises	41766	\$2,500 R; IC; Probation
JB Tile & Construction	46435	\$2,850 F; R; IC; Revoked
L.L. Clarkson & Associates, LLC, dba Clarkson Const.	55108	\$2,500 F; \$16,626 R; IC; Revoked
Looking Glass, Inc.	33885	\$9,000 R; IC; Surrendered
Mario V. Cleto, dba G.M.Z. Electric	47231	Revoked
McKinnon Construction	57314	\$3,500 F; IC; Revoked
Michael Cathey Corral, dba Elite Landscape	45729	\$3,500 F; R; IC; Revoked
R D Swope Construction	57123, 44170, 57124, 57255	\$1,350 F; IC
R.B.M. Construction, Inc.	46409	\$150 F
R.D. French, dba French Contracting Co.	7320	\$8,854 R; IC; Revoked
Reliable Flooring and Carpet, Inc., dba Sublime Enterprises and Kirkland Stone Tile & Carpet, Inc.	50499, 55705, 55706, 55510	\$1,850 F; IC; Business Review; Suspended
Residential Landscape, Inc.	53713	\$4,100 F; R; IC; Revoked
Richard Santos Segura, dba M.R.M. Shotcrete Builders	60278	\$4,750 F; \$3,592 R; IC; Revoked
Russell D. Stevens, dba R.D. Stevens Construction	37332	\$6,450 F; R; IC; Revoked
Schroeder Enterprise, LTD., dba Hilltop Buildings	62234	Revoked
Sharp Home Improvement, LLC	59566	\$29,000 F; R; IC; Revoked

Respondent	License	Disposition
Wahl To Wahl Const.	30510	\$1,000 F; IC
C.M. Lellos, dba Carma LTD	48763	Revoked
Kenneth Dwight Williams, dba Keno Construction	35076	\$1,000 F; IC
Lewis Enterprises, Inc. dba Lewis Landscape	41433	Revoked
Metro Electric	37922	\$2,000 F; R; IC; Revoked
Pierra Anthony Kuhn, dba Southern Nevada Decking	50649	\$4,100 F; R; IC; Revoked
Stinnet Construction	49244	\$300 F; \$280 R; IC
GEO Cox General Contractor	14221	\$3,350 F; R; IC; Revoked
Feliciano Pineda Rossal, dba Chanos Landscaping	46430	R; IC; Ltr. of Rep.
American Steel Corp.	26385	\$3,500 F; IC; Suspended
U.S.A. Plumbing & Electrical	56599	\$5,250 F; R; IC; Revoked
Reliable Flooring and Carpet Inc., dba Sublime Enterprises	50499, 55705, 55706, 55510	\$5,350 F; R; IC; Suspended
East Slope Builders	38737	\$350 F; IC; Suspended
Mead and Sun Roofing	56012	\$2,000; R; Revoked
Olsen General Contractors	46676	\$1,500 F; IC; Cancelled
Robert Lee Westfall, Jr., dba Don & Lees Trim Shop #2	21534A	\$3,500 F; R; IC; Revoked
James Riffe Romero, dba Any Time Air Conditioning	42491	\$3,500 F; \$1,858 R; IC; Revoked
Re-Bath of Las Vegas, LLC	57470, 57471	\$2,000 F; \$9,200 R; IC; Business Review
Sheng Young Chung, dba Foamtech, Inc.	34443, 32690	\$1,000 F; IC
Bethany Tile & Coping, Inc.	46548A	\$3,000 F; R; IC; Revoked
J.A.W.S. Construction, Inc.	56682	\$3,000 F; R; IC; Revoked
Apex Land Development	56030	Revoked
Spriet & Sons Excavating	45746	Surrendered
Jonathan F. Prueda, dba Closets & Good Things	38848	\$1,350 F; \$792 R; IC
All Pro Woodworking	58598	\$10,000 F; \$12,385 R; IC; Revoked



Educational Opportunities

The Nevada State Contractors Board is co-sponsoring the following classes with the College of Southern Nevada for 2007-2008. To register for classes, call:

(702) 651-5790 and refer to the call numbers listed, or log on to:

www.csn.edu/workforce/construction

Questions may be e-mailed to:

manus.edwards@csn.edu

Registration is \$50 per class per person. Seating is limited. Registrants must provide a valid Nevada State Contractors Board license.

PRINT READING PART 1 - 89097

This course is designed to familiarize students with the reasoning of blueprints and the symbols, abbreviations and shorthand most commonly used on drawings. **Sept. 11 to Oct. 4, 2007 (Tuesdays and Thursdays) from 6 to 9 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

CONSTRUCTION MATH and GEOMETRY – 89103

Math is an essential part of everything we do today, especially in construction. This course refreshes and teaches students how to solve and evaluate math and geometry problems, as they apply to the construction industry. **Sept. 15, 2007 (Saturday) from 9 a.m. to 5 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

PRINT READING PART 2 – 89098

This course is a continuation of Print Reading Part 1. It includes the minimum training needed for anyone who expects to perform estimates from a set of drawings. In addition, skills of reading mechanical, electrical, plumbing and structural engineering prints



Division of Workforce and Economic Development

will be covered, plus reading and understanding specifications. **Oct. 16 to Nov. 8, 2007 (Tuesdays and Thursdays) from 6 to 9 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

THE ESTIMATING PROCESS – 82996

This course breaks down the estimating process to simple components with an emphasis on planning the estimate and improving the process itself to positively impact profitability. **Oct. 9 and Oct. 11, 2007 (Tuesday and Thursday) from 6 to 8 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

NEVADA STATE CONTRACTORS BOARD SEMINAR – 89101

This seminar describes the function of Nevada State Contractors Board and how it interacts with contractors who are licensed in the state of Nevada. **Oct. 17, 2007 (Wednesday) from 6 to 8 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

SCHEDULING AND PLANNING USING MS PROJECT – 87528

This course goes in depth on how to properly schedule and plan numerous projects at once using Microsoft Project. **Nov. 10, 2007 (Saturday) from 9 a.m. to 5 p.m.** Green Valley

Advanced Technical Center, 1560 Warm Springs Road, Henderson.

REPAIR REMODEL AND UNIT PRICE ESTIMATING USING RS MEANS – 87524

This course goes in-depth to estimating using RS Means current data. Students will learn different techniques of estimating a project, as well as how to properly use the data. **Nov. 6 and Nov. 8, 2007 (Tuesday and Thursday) from 6 to 10 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

OSHA 510 CONSTRUCTION INDUSTRY STANDARDS – 30 HOURS – 89096

This course covers OSHA policies, procedures and standards, as well as construction safety and health principles. There will be an emphasis on those areas that are most hazardous, using OSHA standards as a guide. Upon successful completion of the course, students will receive a 30-hour construction wallet card and be able to locate the correct OSHA standards in 29 CFR 1926; identify common causes of accidents and fatalities in hazardous areas and identify abatement techniques for such hazards. **Nov. 26 to Nov. 29, 2007 (Monday to Thursday) from 8 a.m. to 4 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

OSHA CONSTRUCTION INDUSTRY 10-HOUR – 89095

This course provides a brief overview of the standard with emphasis being placed on those areas that are most

(See CSN, Page 13)

CSN ...

(Continued from Page 12)

hazardous. Each student will earn a 10-hour certificate for the construction standard. **Dec. 13 and 14, 2007 (Thursday and Friday) from 8 a.m. to 1 p.m.** Green Valley Advanced Technical Center, 1560 Warm Springs Road, Henderson.

**Winter Schedule Starts
January 2008**

**Please check with CSN for Dates,
Times and Locations.**

These classes will be offered:

INTRODUCTION TO PLANNING AND SCHEDULING USING SURE TRACK

This course teaches how to plan and update the project, master the user interface, save schedules and control

output for reports.

NORTH AMERICAN TECHNICIAN EXCELLENCE CERTIFICATION REVIEW (NATE)

Are you seeking advancement or a new career in the air conditioning and refrigeration field? NATE certification is recognized by all areas of the industry as a means of verifying and validating a technician's knowledge.

INTRODUCTION TO THE CONSTRUCTION INDUSTRY

This course goes over the fundamentals of the construction industry and process, as well as the technological advances, which have resulted in cost-effective construction. This is a four-day course consisting of three

hours each day.

CONSTRUCTION PROJECT MANAGEMENT

This professional development course provides instruction in scheduling, project planning, communications, leadership and personal behavior, claims management, legal issues/contract clauses, safety and substance abuse, cost control, construction productivity, and balancing work and family.

PROJECT MANAGEMENT SKILLS FOR CONSTRUCTION

This course will cover project life cycle, teamwork/communications, project delivery methods and risk.

TMCC ...

(Continued from Page 6)

Winter Schedule Starts January 2008 Please check with TMCC for Dates, Times and Locations. These classes will be offered:

BLUE PRINT READING INTERMEDIATE - CUS803C

Study of the fundamental language utilized in industrial drawing. Stresses the reading and interpretation of representative industrial blueprints. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(24 Hours)**

EXCEL INTERMEDIATE FOR CONSTRUCTION - CUS808C

Training to expand knowledge of more complex techniques. Learn advanced formulas, functions, graphing and data validation, create special effects and protect data in worksheets. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(12 Hours)**

30-HOUR OSHA CONSTRUCTION STANDARDS - CUS812C

This course will cover OSHA policies, procedures and standards as well as construction safety and health principles. There will be an emphasis on those areas that are the most hazardous, using OSHA standards as a guide. Upon successful completion of the course, students will receive a 30-hour wallet card and be able to locate the correct OSHA standards in 29 CFR 1926; identify common causes of accidents and fatalities in hazardous areas and identify abatement techniques for such hazards. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(30 Hours)**

40-HOUR HAZARDOUS WASTES OPERATION AND EMERGENCY RESPONSE - CUS813C

This course assists those in complying with OSHA's 29 CFR 1910.120 standard. The course teaches working with, transporting or handling hazardous waste and the rules and regulations of personal protective equipment, onsite/offsite characterizations,

the dangers and legal ramifications of mishandling waste, drum opening and sampling protocols and more. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(40 Hours)**

INTRO TO PLANNING AND SCHEDULING USING MS PROJECT - CUS810C

The basics of MS Project. Learn techniques used to build timelines, chart progress, manage resources, create reports, work with multiple projects and customize project. Pre-requisite is basic computer skills. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(12 Hours)**

PRINCIPLES OF CONSTRUCTION ESTIMATING - CUS804C

30 hours of training designed to give participant, with career ambition in the construction industry, the foundational skills for estimating in the Construction Trades. **TBA for Winter 2008**, TMCC IGT Applied Technology Center, 475 Edison Way, Reno, Room: TBA **(30 Hours)**



Under Investigation

Repeat Unlicensed Contractor Faces Felony Warrants In Northern Nevada

REF: Will James Hybarger
DES: W/M, 5'9", 192 lbs.,
brown hair, blue eyes
Status: Under Investigation



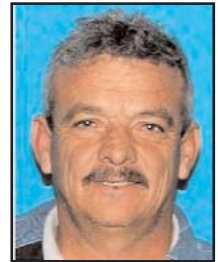
Will James Hybarger, dba Advanced Builders, contracted to construct a residential addition and garage in the Red Rock area north of Reno. He was prepaid to do the work and abandoned the projects without completing them. Hybarger was paid \$100,630 from the homeowners of both projects and diverted \$2,249 to other purposes. Hybarger was convicted of *contracting without a license* and ordered to pay fines and restitution to the victim on the garage project. He failed to comply with the court order and has an active warrant for failure to pay. Hybarger also has a felony warrant issued on the addition case for *felony contracting without a license* and *felony diversion of funds*.

• Any agency with information or leads that can assist in the investigation, please contact:

Nevada State Contractors Board
Fred Schoenfeldt, Supervisor Criminal Investigations
(775) 688-1150, Extension 7884

S. Nevada Unlicensed Contractor Facing Active Outstanding Warrant

REF: Javier Castaneda
DES: HISP/M, 5'5", 160 lbs.,
brown hair, green eyes
Status: Under Investigation



Javier Castaneda solicits himself as a licensed contractor for home remodels and repairs. He enters into contracts, starts the job and after obtaining as much money as he can from his victims, he abandons the job site. Castaneda has six felony complaints on file with the NSCB, and he has an active felony arrest warrant.

• Any agency with information or leads that can assist in the investigation, please contact:

Nevada State Contractors Board
Kenny Peppley, Supervisor Criminal Investigations
(702) 486-1100, Extension 1144

(Contracting Without A License Is A Crime In The State Of Nevada)

Company Profile

Hansen Mechanical: A Model For Success

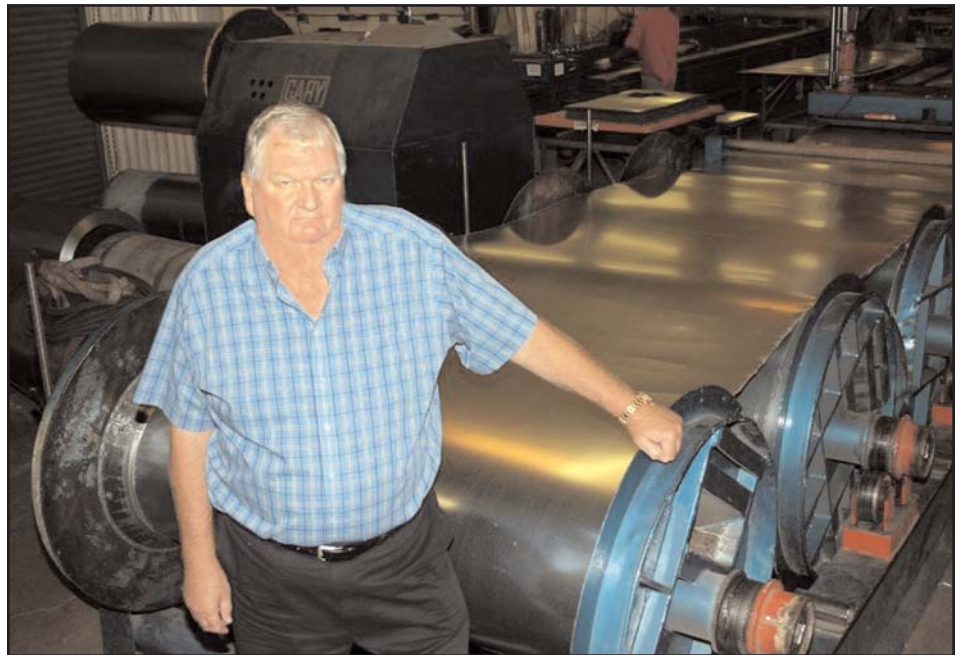
Where can one find a good model of success in the contracting business? Hansen Mechanical Contractors is a good place to start. "Hansen is the largest mechanical contractor in the State of Nevada," said Kim Gregory, President and Chief Executive Officer. They specialize in mechanical, air conditioning and plumbing – primarily for hotels/casinos.

For a company to achieve success, "You have to do the best you can do all the time," Gregory said. This is one reason why his company has accomplished so much. His 1,500 employees are motivated because they take pride in what they do.

Gregory said success is also measured by the ability to effectively communicate with customers, provide good service and show interest in their needs, which is always changing. "We have more experience than anybody else," Gregory said. There is little employee turn over at Hansen Mechanical, and the company has financial stability provided by EMCOR, the largest mechanical, electrical contractor in the world.

Gregory has worked as a mechanical contractor for 37 years. He purchased Hansen Mechanical Contractors in 1980 and sold it in 1989 to EMCOR. They are now a wholly owned subsidiary of the \$5 billion EMCOR group.

Gregory, at one time, served as Board chairman of the Nevada State Contractors Board. Here he witnessed both examples of successful and unsuccessful contractors. The unsuccessful contractors were the ones who "didn't understand the con-



Kim Gregory, President and CEO of Hansen Mechanical Contractors

tracting business," he said. The successful contractors were the ones who understood their trade and how to run a business. If contractors want to succeed, they need to have a strong financial and business sense, he said. A good contractor is one who is "qualified in their trade that they're practicing..., has some level of business experience and understands that (they) have to complete (their) projects," Gregory said.

Contractors also need to understand the banking business and legal aspects concerning their businesses, Gregory said. He recommends that contractors have their own human resources department to

deal with the challenges of "human relationships." He also said that contractors should be aware of their limits with respect to their financial interests or their knowledge before taking on projects. If contractors make mistakes, they should fix them. "You cannot walk away from a mistake," Gregory said. Running away from mistakes will only hinder the success of a contractor.

Hansen Mechanical Contractors is an excellent model of a company that has accomplished a great deal. Success can be achieved by anyone who has the knowledge, qualifications and motivation to be the best they can be.

New Bills...

(Continued from Page 7)

sation has been increased. Additionally, repairs of manufactured homes in parks has been restricted to only Division licensees, reducing what homeowners can repair on their own.

Assembly Bill 224, on behalf of the Division, was passed with several important changes. The Division was given the authority to simplify the application process for specialty servicemen who also hold a Class C license with the Nevada State Contractors Board. This issue found favor

among legislators in rural areas, who wanted to encourage more Division licensees to serve their districts.

AB 224 also includes new requirements for all servicemen, which are similar to some requirements by the NSCB. These include:

Before performing any work, a provider of services shall enter into a written agreement with each person for whom he will perform work which is pertinent to the sale, installation or occupancy of a manufactured home, including, without limitation, a dealer of manufactured homes, a person who owns

a manufactured home and any person who is purchasing a manufactured home.

The Division is becoming more concerned about enforcing laws against unlicensed activity. Its goal is not to punish with fines of up to \$10,000 but rather to increase the number of qualified licensees to better serve residents of Nevada.

If you hold a Class C Nevada State Contractors Board license, the Division encourages you to take advantage of the simplified process and call our licensing officer at: (702) 486-4590 to find out how you can obtain your license with us.



**New Educational Opportunities Available
Through Classes at College of Southern Nevada
and Truckee Meadows Community College
(See Class Schedules Inside)**



***Make Sure We Have Your E-Mail Address
for Our New e-News Bulletins!
Send E-Mail Addresses to:
nscb_news@lvcoxmail.com***



**The Nevada State Contractors Board
has Redesigned Its Website Making It
More User Friendly!
Let Us Know What You Think**

www.nscb.state.nv.us

Northern Nevada
9670 Gateway Drive, Suite 100
Reno, NV 89521

Southern Nevada
2310 Corporate Circle, Suite 200
Henderson, NV 89074

Nevada Contractors' Billboard
Nevada State Contractors Board
2310 Corporate Circle, Suite 200
Henderson, NV 89074

